



Press Pack

Company Fact Sheet

Overview

Europe and Asia's leading dedicated operator of food and beverage brands in travel locations, SSP, The Food Travel Experts, has operated restaurants, bars, cafes, food courts and convenience stores in airports, train stations, motorway service stations, retail parks, conference centres, and other leisure locations for over 60 years.

Over 26,000 employees serve millions of consumers every week, in over 140 airports and nearly 300 rail stations in 32 countries around the world.

SSP operates a comprehensive portfolio of international, national, local & speciality brands, such as Starbucks, Caffè Ritazza, Le Train Bleu, Burger King, Marks & Spencer Simply Food, Bonne Journée, Pizza Hut, Caviar House & Prunier and Upper Crust.

SSP's portfolio is tailored for each specific location depending on variables such as passenger profiles & needs states, location type, size, & design.

Countries of Operation

SSP Operates in 32 Countries world wide

Australia*	Austria*	Belgium	Cambodia	Canada	China
Cyprus	Denmark	Egypt	Estonia	Finland	France
Germany	Greece	Hong Kong	Hungary	India	Ireland
Jamaica	Netherlands	Norway	Poland	Russia	Singapore
Spain	Sweden	Switzerland	Taiwan	Thailand	UK
USA	UAE	* opening soon.			

Financial Highlights

£1.4bn in sales 2008

(£1.2bn in 2007)

Executive Board

- Andrew Lynch, Chief Executive Officer - SSP
- Jonathan Davies, Chief Financial Officer - SSP

- Chris Rayner, Human Resources Director - SSP
- Noel Toolan, Chief Marketing Officer - SSP
- Nick Inkster, CEO, SSP Northern & Western Europe
- Tony Keating, CEO, SSP UK
- Johann Weinzettl, CEO, SSP Central Europe & Middle East
- Leslie K. Cappetta, CEO, SSP America
- Sukh Tiwana, Commercial Director - SSP

Ownership

SSP is owned by Swedish private equity investment company, EQT.

People

SSP employs thousands of people worldwide, from baristas to Michelin-starred chefs.

As part of SSP's on-going commitment to excellence we have created an international academy dedicated to food travel expertise. Located at Rosen College in Florida, the SSP academy recognises the unique opportunities of food in travel and ensures that SSP constantly enhances its skills, insight and approach to this dynamic market.

Airports

142 airports in 32 countries across the world

6 airports in Africa

6 in EGYPT Hurgada, Sharm El Sheikh, Aswan, Luxor, Cairo, Abu Simbel

16 airports in Asia Pacific

1 in AUSTRALIA Sydney (opening soon)

2 in CAMBODIA Phnom-Penh, Siem Reap

2 in CHINA Hainan Meilan, Shanghai Pudong T1 and T2

1 in HONG KONG (S.A.R. CHINA) Hong Kong (33 Units)

1 in SINGAPORE Singapore Changi T1, T2 and T3 (10 units)

9 in THAILAND Bangkok Suvarnabhumi, Don Mueang, Chiang Mai, Hat Yai, Phuket, Krabi, Chiang Rai, Koh Samui, Udon Thani

76 airports in Europe

1 in AUSTRIA Vienna (opening soon)

2 in CYPRUS Larnaca, Paphos

3 in DENMARK Copenhagen, Aalborg, Aarhus

1 in FINLAND Helsinki-Vantaa

4 in FRANCE Paris Charles de Gaulle T1, Paris Charles de Gaulle T2, Paris Charles de Gaulle T3, Montpellier, Bâle Mulhouse, Lyon-Saint Exupéry

7 in GERMANY Dusseldorf , Berlin-Tegel, Berlin-Schonefeld, Bremen, Cologne/Bonn, Frankfurt, Munich

1 in GREECE Athens

1 in HUNGARY Budapest

1 in IRELAND Dublin

1 in POLAND Warsaw

1 in NETHERLANDS Schiphol

15 in NORWAY Oslo Gardermoen, Bardufoss, Bodø, Haugesund, Kristiansand, Tromsø, Trondheim, Alta, Ålesund, Molde, Kristiansund, Torp, Evenes, Moss Rygge, Stavanger

1 in RUSSIA Moscow-Sheremetyevo2

10 in SPAIN Tenerife Sur, Tenerife Norte, Las Palmas de Gran Canaria, Alicante, Malaga, Lanzarote, Ibiza, Valencia, Palma de Mallorca, Menorca

5 in SWEDEN Stockholm, Gothenburg, Luleå, Malmö, Umeå

2 in SWITZERLAND Zurich, Geneva

20 in UK Birmingham, Bournemouth, London Gatwick, London Heathrow, London Luton, London Stansted, Guernsey, Belfast International, Glasgow, Manchester, Newcastle, Prestwick, Bristol, Cardiff, East Midlands, Exeter, Humberside, Leeds Bradford, Liverpool-John Lennon.

42 airports in the Americas

3 in CANADA Toronto-Pearson, Winnipeg, Vancouver

38 in USA Baltimore-Washington, Baton Rouge, Lexington , Boston, Charleston, Colorado Springs, Dallas-Ft. Worth, Madison, Des Moines, Cedar Rapids, Greater Rochester, Houston-IAH, Indianapolis, Long Beach, Los Angeles, Freeland , Memphis, Midland, Milwaukee, Minneapolis, New York-JFK, Newark, Ontario, Orlando-MCO, Orlando-FSB, Appleton, Philadelphia, Greensboro, Pittsburgh, Portland, Raleigh-Durham, Reno, Roanoke, San Antonio, San Francisco, Santa Barbara, Sioux Falls, Tallahassee.

1 in JAMAICA Montego Bay

1 airport in the Middle East

1 airport in United Arab Emirates Abu Dhabi

1 airport in India

1 airport in India New Delhi

Railway Stations

Almost 300 railway stations in 11 countries across Europe and Asia

3 stations in Asia Pacific

3 in TAIWAN Taichung, Chiayi, Tainan high speed rail stations

Nearly 300 rail stations in 10 countries in Europe, including,

6 in BELGIUM Brussels Nord, Antwerp Centraal, Charleroi Sud, Oostende plus Panos bakery units at 22 stations.

1 in DENMARK 1 station: Copenhagen Central

6 in FINLAND Helsinki, Pasila, Kerava, Turku, Tampere, Seinäjoki

25 in FRANCE Paris Metro (over 50 units), Gare de Lyon, Gare de Metz, Gare de Lourdes, Gare d'Austerlitz, Gare de la Rochelle, Gare de Mulhouse

Over 70 in GERMANY including major cities Berlin, Frankfurt, Munich.

3 in NORWAY Bergen, Oslo National theatre, Oslo Central Station

3 in SPAIN Madrid Atocha, Madrid Chamartin, Zaragoza Delicias

3 in SWEDEN Göteborg Central, Malmö Central, Stockholm Central

3 in SWITZERLAND Geneva Cornavin, St. Gallen, Basel

Over 130 in UK all major stations in England, Wales, Scotland & Northern Ireland, including:

London – Waterloo, Victoria, Euston, Liverpool Street, Paddington, Charing Cross, Kings Cross & St. Pancras.

Country-wide: Birmingham, Manchester, Liverpool, Leeds, Newcastle, York, Cardiff, Glasgow, Edinburgh, Belfast.

Onboard catering and logistics

Rail Gourmet operates in the UK, Belgium, Finland, Norway, Ireland and on some European cross-border operations.

Motorway Service Areas

Nearly 60 locations in 4 European countries and 1 location in the USA.

1 in BELGIUM Aishes

15 in DENMARK

11 in FRANCE Mas Catalan, Tavel, La Palme, Longeville, Mas Agenais, Dissay, St Gilles, Meung, Briis, Beaujency, Villeneuve Larchevêque

29 in GERMANY Berlin AVUS, Berlin Grunewald, Borde (N), Borde (S), Bremgarten, Buckautal (N), Buckautal (S), Dresdner Tor, Eichelborn (N), Eichelborn (S), Freienhufener Eck, Fuchsberg (N), Fuchsberg (S), Gau-Bickelheim, Hermsdorf, Kalrsdorf, Kockern (W), Michendorf, Munsterland, Plotzetal, Ramsberg, Recknitz-Niederung (E) Recknitz-Noederung (W), Selmsdorf, Stolpe (N), Stolpe (S), Teufelstal, Walsleben(E), Walsleben (W).

1 in USA Ohio Turnpike

Airport Lounges

Nearly 50 airport lounges in 10 countries worldwide

11 airport lounges in 3 countries in Asia Pacific

3 in THAILAND Suvarnabhumi

4 in HONG KONG Hong Kong

4 in SINGAPORE Singapore

36 airport lounges in 7 countries in Europe

4 in DENMARK Copenhagen

7 in FINLAND Helsinki-Vantaa

9 in FRANCE Paris Charles de Gaulle T1 & T2

3 in NORWAY Oslo Gardermoen

6 in SWEDEN Stockholm Arlanda, Landvetter

1 in UK Manchester

6 in SWITZERLAND Zurich

Other Locations

- SSP Estonia operates in a number of downtown retail locations in Estonia.
- SSP Russia operates in IKEA-MEGA mall; a “Hippotamus” Restaurant.
- SSP Spain operates 4 units in Ifema Convention Centre.
- SSP Sweden operates food & beverage banquet halls at Solvalla Racecourse, Library and Science & Discovery Centre.
- SSP Asia Pacific operates 3 units at the Singapore Flyer and Hong Kong Airport Expo Centre and 5 units at Shanghai stadium.
- SSP UK operates 2 units in Center Parcs, in Excel Conference Centre and 3 leisure venues.

Q&A

Where does SSP have operations?

SSP currently has operations in 32 countries. These are: Australia, Austria, Belgium, Cambodia, Canada, China, Cyprus, Denmark, Egypt, Estonia, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Ireland, Jamaica, Netherlands, Norway, Poland, Russia, Singapore, Spain, Sweden, Switzerland, Taiwan, Thailand, United Arab Emirates, United States of America, United Kingdom.

SSP also owns Rail Gourmet, a specialist rail catering company operating in several European countries. Rail Gourmet has a Royal Warrant, in recognition of over 60 years of onboard catering services for HRH Queen Elisabeth II's royal train.

What markets and sectors is SSP in?

Around 90% of SSP's total business is in airport and rail station locations. We also operate in motorway service areas, retail and leisure parks and conference centres as well as onboard trains.

What brands do you operate?

SSP owns and operates a portfolio of over 200 international, national, local, specialty and new breakthrough food and beverage brands, including Starbucks, Caffè Ritazza, Burger King, M&S Simply Food, Bonne Journée, Caviar House & Prunier, Pizza Hut, Upper Crust and Le Train Bleu. For more information about our brand portfolio please review the Brands section of our website.

What is your ownership structure?

SSP was acquired by Swedish private equity firm EQT in June 2006.

How many people does SSP employ?

SSP employs around 26,000 at any one time. However, as the majority of our business is concentrated in the transport sectors, we also hire a large number of seasonal workers during peak periods.

What is the history of SSP?

The SSP of today evolved from several businesses, including a UK on-station rail business that can be traced back to the 1940s and an airline catering business once owned by the Scandinavian airline SAS. It first emerged as a leading global travel food and beverage operator in the mid-1980s, and, then known as Select Service Partner, was acquired by Compass Group Plc in 1993. As the consolidated travel arm of this major contract catering company, the business continued to grow until it was represented in rail stations and airports in 26 countries at the time of its sale Swedish private equity firm in mid-2006. SSP is now operating in 30 countries and currently mobilising new businesses in Australia and Austria.

Is SSP part of Compass Group?

SSP is no longer part of Compass Group plc. See 'history of SSP' above.

What is your current financial performance?

SSP's annual turnover in the financial year to Sept 08 was £1.4bn. SSP was named the UK's 30th biggest private company by Sunday Times Deloitte Top Track 100 survey.

What is your growth strategy?

SSP continues to focus on core markets of Europe, North America and Asia Pacific in particular, including India and the Middle East.

SSP Group Board profiles

Andrew Lynch *Chief Executive Officer - SSP*

Andrew is Chief Executive Officer of SSP. SSP is the leading dedicated operator of food and beverage brands in travel locations worldwide, it has a long heritage in food and travel, with over 60 years experience in the industry and employs over 26,000 staff across 32 countries.

Andrew was a Group Board Director of Compass Group PLC for 9 years from 1997 until September 2005, initially as Group Finance Director and from 2004 as CEO of SSP. Andrew led SSP through the sale process from Compass in June 2006 and now heads the company under its private equity owner, EQT.

Andrew has been involved in the foodservice industry since 1988 when he joined the management buy out team of Travellers Fare, the food retail arm of British Rail.

Andrew is a Non-Executive Director of DSGi plc; and has previously worked for Prudential Corporation PLC and KPMG.

Jonathan Davies *Chief Financial Officer – SSP*

SSP's Chief Financial Officer Jonathan attended Portsmouth Grammar School in England and studied chemistry at Oxford University. He began his career in 1984 with Unilever on its management development programme, working at Van den Bergh Foods.

In 1987 Jonathan joined a start-up strategy consulting group, OC&C, which he helped to grow over the next 8 years to become a business with over 50 staff in London and several European offices. The majority of his work was for FMCG and retail clients. During this time he also took a 12 month break to study for an MBA, at INSEAD in France.

In 1995 Jonathan joined Safeway, the UK supermarket group, as Planning Director and joined the Operations Board as Finance Director in 1999. During his time at Safeway, Jonathan was involved in the successful turnaround in the performance of the business between 1999 and 2002 and ultimately the sale of Safeway to Morrisons plc. Jonathan joined SSP as CFO in 2004.

Chris Rayner *Human Resources Director – SSP*

Chris began his career in retail management with J Sainsbury PLC before moving on to join Texas Homecare, then part of the Ladbroke Group. Chris held various roles in Store Management and then management development within the Ladbroke Group. Chris joined Coopers & Lybrand HR consulting in 1994 advising businesses on planning and implementing change in their organisations.

He moved to Granada Motorways and was appointed Human Resources Director for Motorways in 1996, with responsibility for quality and customer service. In 1999 he became Human Resources Director for the Granada Restaurants Division, which included contract catering, roadside restaurants and motorways. Following the merger of Compass and Granada in 2000 Chris spent three years as Human Resources Development Director with responsibility for development and succession of the senior management team and internal communications. In 2003 he was appointed to the position of Human Resources Director, SSP.

Noel Toolan *Chief Marketing Officer – SSP*

SSP's Chief Marketing Officer, Noel has spent over 25 years working in international marketing across Europe. This included extensive periods focusing on product marketing, brand marketing and strategic business planning. Noel has held several senior international marketing roles in different organisations, including at Diageo, where he was head of worldwide marketing for Baileys. He was also managing director of Metaxa International. Noel worked for Proctor and Gamble in Geneva and spent three years as head of marketing at the Irish Tourist Board in the 1990s. Noel joined the Board of SSP in December 2007.

Nick Inkster *CEO - SSP Northern & Western Europe*

CEO SSP Western Europe division, France and Benelux, Nick graduated from University of Surrey with an Honours degree in Hotel & Catering Administration, and subsequently spent many years working in both the hotel and restaurant sectors with Whitbread, Ladbroke (now Hilton) Group, Harry Ramsden's and Scotts Hospitality. Nick joined Compass Group in 1991, initially as MD of SSP UK Airports, becoming President of SSP North America and then MD SSP International, developing new concessions markets around the world and integrating the newly acquired business of Louis Catering. In September 2004 Nick was appointed CEO of SSP France and took on responsibility for SSP's business in the Benelux countries. In November 2007 Nick was appointed CEO SSP UK Airports, retaining his responsibility for France and Benelux. In December 2008 Nick's role was extended to include Spain as well as new markets in the region.

Tony Keating *CEO - SSP UK*

Tony graduated from Manchester's Hollings College with a degree in Hotel and Catering Management in 1982 and joined British Rail's Catering operation, Travellers Fare as a Management Trainee. He took on various roles for Travellers Fare, principally in operations and marketing before becoming Managing Director of the business in 2000.

Today, Tony is responsible for SSP's UK operations of over 700 units including the Airports and Railway station businesses, the Millie's cookies retail chain as well as Rail Gourmet, which focuses on 'On board' train catering and logistics in UK and Europe.

Johann Weinzettl *CEO – SSP Central Europe and Middle East*

CEO of SSP's Central Europe and Middle East division, Johann graduated from the Hotel and Tourism Management School in Salzburg, Austria in 1975. He began his working life in the hotel business, working for InterContinental Hotels and Sheraton in Austria, Germany, Kuwait and Turkey. Johann joined SSP in 1992, in Turkey, as Area Manager Airport Restaurants. He then moved to the then Head Office in Copenhagen as VP Operations and in 2000 he became head of the SSP Global Business Team in Chertsey, UK. In April 2004, Johann was appointed CEO of Central Europe and he is now based in Frankfurt. He also has overall responsibility for SSP's Eastern European and North African business, as well as the Middle East.

Leslie K. Cappetta *CEO – SSP America*

Les was formerly the Executive Vice President of Business Development and Design and Construction at HMS Host. While with HMS Host, Les managed a development staff responsible for new contracts, landlord relations and improving portfolio real estate values. He was also responsible for Communications and Alliances / Compliance. Prior to working with HMS Host, Les worked with Marriott Hotels, American Security Bank, and United Parcel Service. Les serves on several association and corporate boards, holds undergraduate and graduate degrees in finance and economics, and resides in the Bethesda, Maryland area.

Sukh Tiwana *Commercial Director – SSP*

Group Commercial Director, Sukh started his career with Imperial Inns and Taverns. He joined Sutcliffe Catering in 1987 working in the payroll department. Within two years he transferred to the finance department managing various aspects of the balance sheet and progressed to Group Financial Controller for Sutcliffe Catering Group. He qualified as a CIMA Accountant in 1991. Following the acquisition of Forte Hotels by Granada in 1995, Sukh was appointed Finance Director of the newly created Granada Purchasing Limited. Two years later he was appointed Finance and Commercial Director adding Non Food Purchasing responsibilities for Granada Television, Forte Hotels, Granada Technology, Granada Motorways and Sutcliffe Catering, managing a spend in excess of £500m p.a. Following the merger of Compass and Granada, Sukh was appointed Commercial Director responsible for developing a separate purchasing services business for third parties. During this time Sukh also gained an MBA with Oxford Brookes University. In 2002, Sukh was appointed Managing Director of Compass Purchasing UK, managing spend of £1bn p.a. He was invited to join the UK Board in September 2003. In August 2004 Sukh was appointed Commercial Director of SSP. Sukh's core responsibilities include supply chain and category management.